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### **Executive Summary**

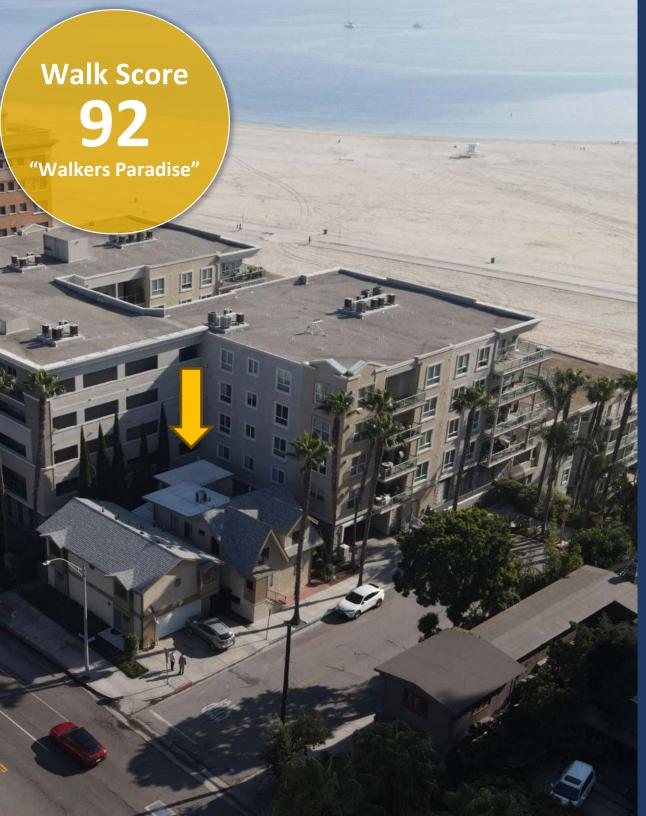
Listed for \$2,200,000, this six-unit multifamily property offers a prime investment opportunity in one of Long Beach's most desirable beachside locations. The building consists of (2) 2-bedroom/1-bath units, (3) 1-bedroom/1-bath units, and one unpermitted studio unit. One building was constructed in 1908 and the other was built in 1988. The property spans 3,529 rentable square feet on a 3,854-square-foot lot and provides tenants with a unique blend of coastal living and urban convenience.

Currently generating \$11,600 per month (\$139,200 annually) in gross rental income, the property has a significant 30% upside, with projected market rents reaching \$15,050 per month (\$180,600 annually). At market rents, the property operates at a 6.00% cap rate and a 12.18 GRM, compared to its current 4.23% cap rate and 15.80 GRM. The net operating income (NOI) at market levels is estimated at \$132,064 per year, offering substantial income growth potential.

The property includes two garage spaces, two additional on-site parking spaces, and ample street parking nearby. Situated just steps from the beach and minutes from Downtown Long Beach, this location offers unparalleled access to local dining, entertainment, and outdoor recreation. This well-maintained asset presents a rare opportunity for investors seeking long-term growth and value appreciation in a highly sought-after neighborhood.







### **Investment Overview**

### **Pricing Metrics**

| Offering Price     | \$2,200,000 |
|--------------------|-------------|
| Price/Unit         | \$366,667   |
| Price/Sq Ft        | \$623.41    |
| CAP Rate (Current) | 4.23%       |
| GRM (Current)      | 15.80       |
| CAP Rate (Market)  | 6.00%       |
| GRM (Market)       | 12.18       |

### **Property Details**

| Units                | 6            |
|----------------------|--------------|
| Year Built           | 1908 / 1988  |
| Rentable Square Feet | 3,529        |
| Lot Size             | 3,854        |
| APN                  | 7265-005-001 |
| Zoning               | LBPD5        |
| Rent Control         | AB1482       |

### **Proposed Financing**

| Loan Amount         | \$1,034,000<br> |
|---------------------|-----------------|
| Loan Type           | Conventional    |
| Interest Rate       | 6.250%          |
| Amortization        | 30              |
| Loan Terms          | (Fixed) 5       |
| Debt Coverage Ratio | 1.20            |
| Monthly Payment     | \$6,367         |







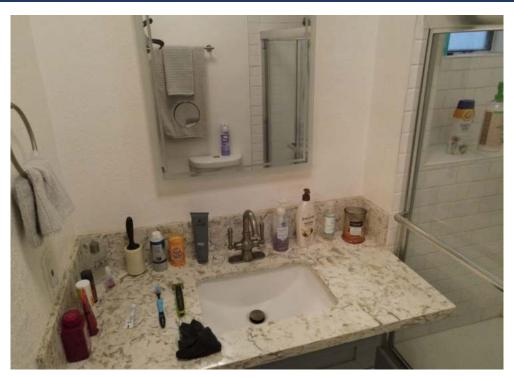






















# **Property Financials**

### **RENT ROLL**

| UNIT    | UNIT MIX       | UNIT SQFT | RENT/SQFT | CURRENT  | RENT/SQFT | PRO FORMA |
|---------|----------------|-----------|-----------|----------|-----------|-----------|
| 024 4   | 4 DED /4 DATH  | 550       | ć2 24     | ć4 7C5   | ¢4.26     | ¢2.400    |
| 934 - A | 1 BED / 1 BATH | 550       | \$3.21    | \$1,765  | \$4.36    | \$2,400   |
| 934 - B | 1 BED / 1 BATH | 550       | \$3.64    | \$2,000  | \$4.36    | \$2,400   |
| 934 - C | STUDIO         | 425       | \$4.02    | \$1,710  | \$4.59    | \$1,950   |
| 930 - 1 | 2 BED / 1 BATH | 750       | \$3.20    | \$2,400  | \$3.93    | \$2,950   |
| 930 - 2 | 1 BED / 1 BATH | 627       | \$2.91    | \$1,825  | \$3.83    | \$2,400   |
| 930 - 3 | 2 BED / 1 BATH | 627       | \$3.03    | \$1,900  | \$4.70    | \$2,950   |
| TOTAL   |                | 3,529     | \$3.33    | \$11,600 | \$4.30    | \$15,050  |

### **LEASES**

| UNIT    | UNIT MIX        | PARKING | LAUNDRY | NOTES    | <b>UTILITIES PAID</b> | EXPIRATION |
|---------|-----------------|---------|---------|----------|-----------------------|------------|
|         |                 |         |         |          |                       |            |
| 934 - A | 1 BED / 1 BATH  | GARAGE  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |
| 024 B   | 1 DED / 1 DATH  | CARACE  | ON SITE | OCCUPIED | CAC/FLECTRIC          | N 4 T N 4  |
| 934 - B | 1 BED / 1 BATH  | GARAGE  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |
| 934 - C | STUDIO          | STREET  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |
| 020 4   | 2.050 / 4.04711 | CTDEET  | ON SITE | OCCUPIED | CAC/ELECTRIC          | A 4TA 4    |
| 930 - 1 | 2 BED / 1 BATH  | STREET  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |
| 930 - 2 | 1 BED / 1 BATH  | STREET  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |
|         |                 |         |         |          |                       |            |
| 930 - 3 | 2 BED / 1 BATH  | STREET  | ON-SITE | OCCUPIED | GAS/ELECTRIC          | MTM        |

## **Property** Financials

| \$2,200,0 | 000               | \$/SQFT<br>\$/UNIT<br>TOTAL SQFT<br>TOTAL UNITS | \$623<br>\$366,667<br>3,529<br>6 |
|-----------|-------------------|-------------------------------------------------|----------------------------------|
| 30%       | RENTAL<br>UPSIDE  | CURRENT METRICS  CAP RATE                       | 4.23%                            |
| \$623     | PRICE PER<br>SQFT | GRM PRO FORMA METRI                             | 15.80                            |
| 1988      | YEAR BUILT        | CAP RATE GRM                                    | 6.00%<br>12.18                   |

| INCOME                  | CURRENT   | PRO FORMA |
|-------------------------|-----------|-----------|
| Gross Potential Income  | \$139,200 | \$180,600 |
| Vacancy Reserve         | (\$4,176) | (\$5,418) |
| Effective Gross Income  | \$135,024 | \$175,182 |
| EXPENSES                | CURRENT   | PRO FORMA |
| Property Taxes          | \$27,500  | \$27,500  |
| Insurance               | \$3,000   | \$3,000   |
| Repairs and Maintenance | \$4,176   | \$5,418   |
| Utilities               | \$4,800   | \$4,800   |
| Gardener                | \$2,400   | \$2,400   |
|                         |           |           |

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| UNIT MIX ANALYSI | S          |       |           |
|------------------|------------|-------|-----------|
| TYPE             | % OF TOTAL | TOTAL | AVG. RENT |
| STUDIO           | 17%        | 1     | \$1,710   |
| 1 BEDROOM        | 50%        | 3     | \$1,863   |
| 2 BEDROOM        | 33%        | 2     | \$2,150   |
| 3 BEDROOM        | 0%         | 0     | \$0       |
| 4 BEDROOM        | 0%         | 0     | \$0       |
| 4 BEDROOM        | 0%         | 0     | \$0       |

(\$41,876)

\$93,148

(\$43,118)

\$132,064

**Total Expenses** 

**Net Operating Income** 

| LOAN AMOUNT         |     | \$1,091,200 | INTEREST RATE      | 5.90% |
|---------------------|-----|-------------|--------------------|-------|
| DOWN PAYMENT        | 50% | \$1,108,800 | FIXED (YRS)        | 5     |
| DEBT COVERAGE RATIO |     | 1.20        | AMORTIZATION (YRS) | 30    |
| MONTHLY LOAN PAYMEN | NT  | \$6,472     |                    |       |
|                     |     |             |                    |       |

**PROPOSED** DEBT

| AGENT CONTACT |                |                    |
|---------------|----------------|--------------------|
| JACK MCCANN   | (310) 382-1063 | JACK@LYONSTAHL.COM |

# **Comparable Sales: Financials**

| 25 Bennett Ave | SALES PRICE: \$2,450,000 |           | LIST PRICE: 2,600,000   |          | DOM: 13   |  |
|----------------|--------------------------|-----------|-------------------------|----------|-----------|--|
|                | UNITS                    | \$/SQFT   | \$/UNIT                 | CAP RATE | GRM       |  |
|                | 8                        | \$732.66  | \$306,250               | 4.42%    | 14.01     |  |
|                | Unit Mix                 |           | Rent/mo.                |          | GSI       |  |
|                | (7) 1bd/1ba              |           | \$12,978                |          | \$174,816 |  |
|                | (1) Studio               |           | \$1,590                 |          |           |  |
| 1534 E 1st St  | SALES PRICE: \$2         | 2,165,000 | LIST PRICE: \$2,200,000 |          | DOM: 96   |  |
|                | UNITS                    | \$/SQFT   | \$/UNIT                 | CAP RATE | GRM       |  |
|                | 5                        | \$458.98  | \$433,000               | 3.80%    | 15.79     |  |
|                | Unit Mix                 |           | Rent/mo.                |          | GSI       |  |
|                | (1) 3bd/2ba              |           | \$2,790                 |          | \$137,122 |  |
|                | (4) 1bd/1ba              |           | \$7,995                 |          |           |  |
| 2717 E 1st St  | SALES PRICE: \$2         | 2,290,000 | LIST PRICE: \$2,290,000 |          | DOM: 12   |  |
|                | UNITS                    | \$/SQFT   | \$/UNIT                 | CAP RATE | GRM       |  |
|                | E                        | \$404.74  |                         | 1 869/   | 12 17     |  |
|                | 5                        | Ş4U4./4   | \$458,000               | 4.86%    | 13.17     |  |
|                | Unit Mix                 |           | Rent/mo.                |          | GSI       |  |
|                | (4) 2bd/1ba              |           | \$12,535                |          | \$173,820 |  |
|                | (1) Studio               |           | \$1,950                 |          |           |  |

# **Comparable Sales: Financials**

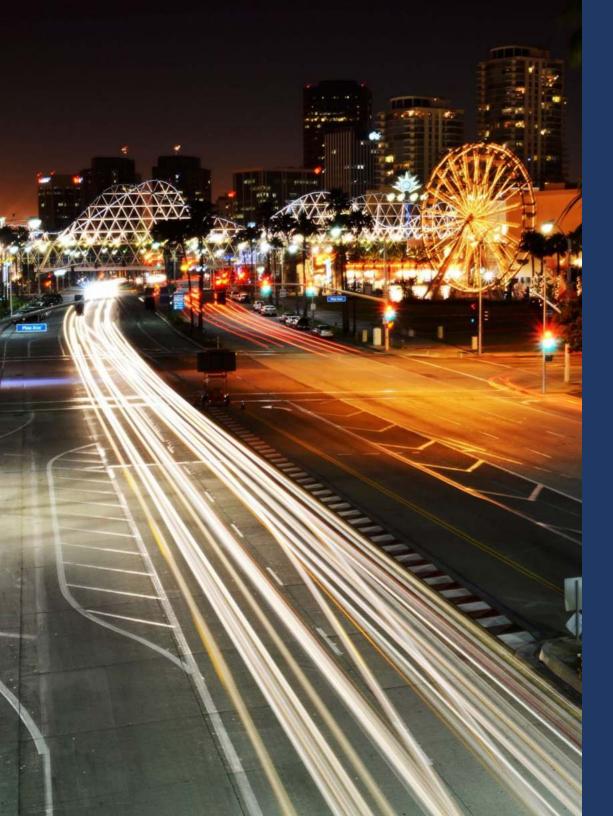
| 2524 W 1st St  | SALES PRICE: \$2,300,000 |           | LIST PRICE: 2,25 | 0,000    | DOM: 5     |
|----------------|--------------------------|-----------|------------------|----------|------------|
|                | UNITS                    | \$/SQFT   | \$/UNIT          | CAP RATE | GRM        |
|                | ONITS                    | y/JQI I   | 3) OIVII         | CAFINATE | GRIVI      |
|                | 5                        | \$472.96  | \$460,000        | 4.27%    | 14.52      |
|                | Unit Mix                 |           | Rent/mo.         |          | GSI        |
|                | (2) 3bd/2ba              |           | \$7,600          |          |            |
|                | (2) 1bd/1ba              |           | \$4,000          |          | \$158,400  |
| OKMUS          | (1) Studio               |           | \$1,000          |          |            |
|                |                          |           |                  |          |            |
| 3656 E 2nd St  | SALES PRICE: \$2         | 2,200,000 | LIST PRICE: 2,20 | 0,000    | DOM: 2     |
|                | UNITS                    | \$/SQFT   | \$/UNIT          | CAP RATE | GRM        |
|                | 8                        | \$301.04  | \$275,000        | 4.26%    | 14.08      |
|                | Unit Mix                 |           | Rent/mo.         |          | GSI        |
|                | (8) 1bd/1ba              |           | \$13,025         |          | \$156,300  |
|                |                          |           |                  |          |            |
| 144 Ximeno Ave | SALES PRICE: \$2         | 2,200,000 | LIST PRICE: 2,20 | 0,000    | OFF MARKET |
|                | UNITS                    | \$/SQFT   | \$/UNIT          | CAP RATE | GRM        |
|                | 8                        | \$603.40  | \$275,000        | 5.07%    | 12.83      |
|                | Unit Mix                 |           | Rent/mo.         |          | GSI        |
|                | (8) Studio               |           | \$14,293         |          | \$171,520  |

# Comparable Sales: Analysis

| Address        | Price       | Units | SQFT  | GSI       | NOI       | Cap Rate | GRM   | Price/SF | Price/Unit | Sale Date  |
|----------------|-------------|-------|-------|-----------|-----------|----------|-------|----------|------------|------------|
|                |             |       |       |           |           |          |       |          |            |            |
| 25 Bennett Ave | \$2,450,000 | 8     | 3,344 | \$174,816 | \$108,386 | 4.42%    | 14.01 | \$732.66 | \$306,250  | 12/24/2024 |
|                |             |       |       |           |           |          |       |          |            |            |
| 1534 E 1st St  | \$2,165,000 | 5     | 4717  | \$137,122 | \$82,273  | 3.80%    | 15.79 | \$458.98 | \$433,000  | 9/20/2024  |
|                |             |       |       |           |           |          |       |          |            |            |
| 2717 E 1st St  | \$2,290,000 | 5     | 5658  | \$150,420 | \$96,269  | 4.20%    | 15.22 | \$404.74 | \$458,000  | 8/1/2024   |
|                |             |       |       |           |           |          |       |          |            |            |
| 2524 W 1st St  | \$2,300,000 | 5     | 4863  | \$158,400 | \$98,208  | 4.27%    | 14.52 | \$472.96 | \$460,000  | 7/8/2024   |
|                |             |       |       |           |           |          |       |          |            |            |
| 3656 E 2nd St  | \$2,200,000 | 8     | 7308  | \$156,300 | \$93,780  | 4.26%    | 14.08 | \$301.04 | \$275,000  | 5/10/2024  |
|                |             |       |       |           |           |          |       |          |            |            |
| 144 Ximeno Ave | \$2,200,000 | 8     | 3646  | \$171,520 | \$111,488 | 5.07%    | 12.83 | \$603.40 | \$275,000  | 2/14/2024  |
|                |             |       |       |           |           |          |       |          |            |            |
| AVERAGE        |             |       | 4923  | \$158,096 | \$98,401  | 4.34%    | 14.41 | \$495.63 | \$367,875  |            |

### **Subject** Property

| 930 E Ocean Blvd                | \$2,200,000            | 6            | 3,529                             | \$139,200           | \$93,148       | 4.23% | 15.80 | \$623.41    | \$366,667       |              |
|---------------------------------|------------------------|--------------|-----------------------------------|---------------------|----------------|-------|-------|-------------|-----------------|--------------|
| El Super  Westin  Marriott Long | Cerritos Ave Bonito Av | EFLORIDA St. | Big Save  Cherry Ave  Hermosa Ave | E 4th St<br>E 3rd S | 2.29M E 2nd St |       | .2M   | \$2.2M Sust | ELMONT<br>SHORE | E Ocean Blvd |
|                                 |                        |              |                                   |                     |                |       |       |             |                 |              |



### **Location Overview**

Long Beach has emerged as a popular coastal community in Southern California. Located south of the city of Los Angeles, it has a population of about 471,000. Located near the 405 and 710 freeways, and with access to the Metro Blue Line Train, Long Beach provides easy commutes to major employment hubs in Los Angeles and Orange County. Long Beach is also home to major businesses such as Verizon, Molina Health Care, and the Port of Los Angeles.

Dozens of projects are transforming to the city's landscape, with more than \$2.5 Billion in capital pouring into Long Beach, These include the Douglas Park Redevelopment, a 261 ace mixed-use project on the site of the former Boeing campus. It will bring over 5,000 jobs to Long Beach and will be home to nearly 30 businesses such as Mercedes Benz US West Headquarters and Virgin Galactic.

Downtown Long Beach is a burgeoning urban environment, featuring a waterfront harbor, a historic architectural district and a culture art scene. The Pine Avenue district provides many restaurants, shopping and nightlife options. Downtown Long Beach, boasts many tourist attractions such as the Aquarium of the Pacific, the Toyota Grand Prix, and the Long Beach Convention Center. The Queen Mary is a major waterfront attraction, and the \$250 Million Queen Mary Island retail and entertainment complex is planned for the surrounding area. The Long Beach Civic Center is undergoing a complete overhaul including development of a new Civic Center with a new City Hall, library, headquarters for the port of Long Beach, and multifamily housing.

